

# Krispy Catfish Co

## Profit and Loss

January - December 2019

	JAN 2019	FEB 2019	MAR 2019	APR 2019	MAY 2019	JUN 2019	JUL 2019	AUG 2019	SEP 2019	OCT 2019	NOV 2019	DEC 2019	TOTAL
<b>Income</b>													
Sales	34,283.15	34,896.21	42,821.34	45,531.75	34,715.79	26,798.46	18,693.76	14,414.20	17,386.20	28,238.94	26,033.28	27,748.86	\$351,561.94
Sales Tax	-2,501.87	-2,706.53	-2,783.75	-3,527.13	-3,394.08			-1,335.57	-1,406.73	-1,631.57			\$ -19,287.23
<b>Total Sales</b>	<b>31,781.28</b>	<b>32,189.68</b>	<b>40,037.59</b>	<b>42,004.62</b>	<b>31,321.71</b>	<b>26,798.46</b>	<b>18,693.76</b>	<b>13,078.63</b>	<b>15,979.47</b>	<b>26,607.37</b>	<b>26,033.28</b>	<b>27,748.86</b>	<b>\$332,274.71</b>
<b>Total Income</b>	<b>\$31,781.28</b>	<b>\$32,189.68</b>	<b>\$40,037.59</b>	<b>\$42,004.62</b>	<b>\$31,321.71</b>	<b>\$26,798.46</b>	<b>\$18,693.76</b>	<b>\$13,078.63</b>	<b>\$15,979.47</b>	<b>\$26,607.37</b>	<b>\$26,033.28</b>	<b>\$27,748.86</b>	<b>\$332,274.71</b>
<b>Cost of Goods Sold</b>													
Cost of Goods Sold	16,691.42	13,725.43	16,727.16	18,710.10	17,208.59	11,976.82	11,175.24	8,525.27	7,595.20	12,427.02	11,300.07	10,696.62	\$156,758.94
<b>Total Cost of Goods Sold</b>	<b>\$16,691.42</b>	<b>\$13,725.43</b>	<b>\$16,727.16</b>	<b>\$18,710.10</b>	<b>\$17,208.59</b>	<b>\$11,976.82</b>	<b>\$11,175.24</b>	<b>\$8,525.27</b>	<b>\$7,595.20</b>	<b>\$12,427.02</b>	<b>\$11,300.07</b>	<b>\$10,696.62</b>	<b>\$156,758.94</b>
<b>GROSS PROFIT</b>	<b>\$15,089.86</b>	<b>\$18,464.25</b>	<b>\$23,310.43</b>	<b>\$23,294.52</b>	<b>\$14,113.12</b>	<b>\$14,821.64</b>	<b>\$7,518.52</b>	<b>\$4,553.36</b>	<b>\$8,384.27</b>	<b>\$14,180.35</b>	<b>\$14,733.21</b>	<b>\$17,052.24</b>	<b>\$175,515.77</b>
<b>Expenses</b>													
<b>Cost of Labor</b>													
Payroll Taxes	2,320.19	2,478.49	2,779.88	3,538.76	2,798.77	2,540.39	2,598.31	1,806.64	1,307.87	2,295.79	2,094.71	2,522.89	\$29,082.69
Salaries & Wages	10,632.83	9,675.62	12,713.94	15,519.74	11,849.00	10,678.42	11,194.16	7,411.02	3,899.42	9,153.86	8,883.57	8,589.05	\$120,200.63
<b>Total Cost of Labor</b>	<b>12,953.02</b>	<b>12,154.11</b>	<b>15,493.82</b>	<b>19,058.50</b>	<b>14,647.77</b>	<b>13,218.81</b>	<b>13,792.47</b>	<b>9,217.66</b>	<b>5,207.29</b>	<b>11,449.65</b>	<b>10,978.28</b>	<b>11,111.94</b>	<b>\$149,283.32</b>
<b>Direct Operating Expense</b>													
CC Processing Fees	478.31	486.58	508.73	640.87	557.39	518.73	407.90	321.25	302.20	326.60	452.32	425.69	\$5,426.57
<b>Total Direct Operating Expense</b>	<b>478.31</b>	<b>486.58</b>	<b>508.73</b>	<b>640.87</b>	<b>557.39</b>	<b>518.73</b>	<b>407.90</b>	<b>321.25</b>	<b>302.20</b>	<b>326.60</b>	<b>452.32</b>	<b>425.69</b>	<b>\$5,426.57</b>
<b>Fixed expenses</b>													
Advertising & Marketing	300.08	228.87	277.25	131.27	83.47	86.29	19.19	19.19	385.40	376.51	262.98	154.89	\$2,325.39
Bank Charges & Fees	33.64	36.64	40.03	69.14	102.00	15.00	47.56		15.00	15.00	204.00	74.31	\$652.32
Insurance	202.24	202.16	202.16	202.16	202.16	202.16	202.16	202.16	202.16	202.16	202.16	202.16	\$2,426.00
Legal & Professional Services	484.84	213.92	266.19	230.86	283.13	228.44	223.60	268.61	189.69	250.43	293.87	210.55	\$3,144.13
Meals & Entertainment									6.48				\$6.48
Office Supplies & Software			21.32	39.09	42.64	42.64	42.64	110.64	42.64	53.30	53.30	53.30	\$501.51
Rent & Lease	3,744.00	3,608.00	1,770.00	34.00		1,804.00		1,804.00		1,804.00	1,804.00	1,884.00	\$18,256.00
Repairs & Maintenance	14.06		321.10	2,000.00		530.63	6.99	2,288.68	74.99	652.23	500.00	400.00	\$6,788.68
Transfers from Superwash		0.00			0.00								\$0.00
<b>Utilities</b>													
Alarm	143.72	71.86	71.42	72.95		72.95		72.95	72.95		72.95	145.90	\$797.65
Electric	698.67	777.52	681.69	892.48						746.41		1,153.64	\$4,950.41
gas	393.32		351.55		219.30	245.55			219.52		275.45	599.21	\$2,303.90
Phone / Internet	119.09	119.09	119.09	119.09		119.09		119.09	236.96		122.09	119.09	\$1,192.68
<b>Total Utilities</b>	<b>1,654.80</b>	<b>968.47</b>	<b>1,223.75</b>	<b>1,084.52</b>	<b>219.30</b>	<b>437.59</b>	<b>542.14</b>	<b>4,885.32</b>	<b>1,445.79</b>	<b>4,100.04</b>	<b>3,790.80</b>	<b>4,997.05</b>	<b>\$43,645.15</b>
<b>Total Fixed expenses</b>	<b>6,433.66</b>	<b>5,258.06</b>	<b>4,121.80</b>	<b>3,791.04</b>	<b>932.70</b>	<b>3,346.75</b>	<b>542.14</b>	<b>4,885.32</b>	<b>1,445.79</b>	<b>4,100.04</b>	<b>3,790.80</b>	<b>4,997.05</b>	<b>\$43,645.15</b>
<b>Total Expenses</b>	<b>\$19,864.99</b>	<b>\$17,898.75</b>	<b>\$20,124.35</b>	<b>\$23,490.41</b>	<b>\$16,137.86</b>	<b>\$17,084.29</b>	<b>\$14,742.51</b>	<b>\$14,424.23</b>	<b>\$6,955.28</b>	<b>\$15,876.29</b>	<b>\$15,221.40</b>	<b>\$16,534.68</b>	<b>\$198,355.04</b>
<b>NET INCOME</b>	<b>\$ -4,775.13</b>	<b>\$565.50</b>	<b>\$3,186.08</b>	<b>\$ -195.89</b>	<b>\$ -2,024.74</b>	<b>\$ -2,262.65</b>	<b>\$ -7,223.99</b>	<b>\$ -9,870.87</b>	<b>\$1,428.99</b>	<b>\$ -1,695.94</b>	<b>\$ -488.19</b>	<b>\$517.56</b>	<b>\$ -22,839.27</b>