

Krispy Catfish Co

Profit and Loss

January - December 2018

	JAN 2018	FEB 2018	MAR 2018	APR 2018	MAY 2018	JUN 2018	JUL 2018	AUG 2018	SEP 2018	OCT 2018	NOV 2018	DEC 2018	TOTAL
Income													
Sales	38,473.93	42,177.16	47,180.31	43,447.79	38,425.63	31,319.46	27,599.96	30,306.66	31,059.94	37,755.02	30,843.17	34,043.04	\$432,632.07
Sales Tax		-3,108.12	-6,663.75	-3,895.71	-3,323.91	-1,815.78	-2,831.97	-2,428.11	-1,359.09	-1,999.14	-2,851.11	-2,449.34	\$ -32,726.03
Total Sales	38,473.93	39,069.04	40,516.56	39,552.08	35,101.72	29,503.68	24,767.99	27,878.55	29,700.85	35,755.88	27,992.06	31,593.70	\$399,906.04
Total Income	\$38,473.93	\$39,069.04	\$40,516.56	\$39,552.08	\$35,101.72	\$29,503.68	\$24,767.99	\$27,878.55	\$29,700.85	\$35,755.88	\$27,992.06	\$31,593.70	\$399,906.04
Cost of Goods Sold													
Cost of Goods Sold	11,933.17	18,279.10	18,442.80	16,280.41	14,212.48	15,171.36	14,837.64	15,869.40	14,236.75	14,700.98	14,387.36	14,421.28	\$182,772.73
Total Cost of Goods Sold	\$11,933.17	\$18,279.10	\$18,442.80	\$16,280.41	\$14,212.48	\$15,171.36	\$14,837.64	\$15,869.40	\$14,236.75	\$14,700.98	\$14,387.36	\$14,421.28	\$182,772.73
GROSS PROFIT	\$26,540.76	\$20,789.94	\$22,073.76	\$23,271.67	\$20,889.24	\$14,332.32	\$9,930.35	\$12,009.15	\$15,464.10	\$21,054.90	\$13,604.70	\$17,172.42	\$217,133.31
Expenses													
Cost of Labor													
Cost of Labor										1,364.18	1,662.28	3,752.51	\$6,778.97
Payroll Taxes	3,808.29	3,459.14	3,290.11	3,986.61	3,255.16	2,804.82	2,898.05	2,237.83	2,581.93	3,501.82	2,858.44	2,916.88	\$37,599.08
Salaries & Wages	9,374.51	8,923.01	10,235.61	9,768.58	9,743.37	8,448.00	6,459.38	6,453.23	6,612.20	8,484.80	6,945.84	4,125.16	\$95,573.69
Total Cost of Labor	13,182.80	12,382.15	13,525.72	13,755.19	12,998.53	11,252.82	9,357.43	8,691.06	9,194.13	13,350.80	11,466.56	10,794.55	\$139,951.74
Direct Operating Expense													
Business management	6,252.33	5,040.00	4,011.80	6,127.63	5,040.00	5,040.00	5,555.94	5,040.00	4,866.76	4,872.97	3,780.00	3,780.00	\$59,407.43
CC Processing Fees	513.65	517.57	604.36	731.60	575.27	580.62	539.28	422.64	519.83	511.30	462.16	457.84	\$6,436.12
Total Direct Operating Expense	6,765.98	5,557.57	4,616.16	6,859.23	5,615.27	5,620.62	6,095.22	5,462.64	5,386.59	5,384.27	4,242.16	4,237.84	\$65,843.55
Fixed expenses													
Advertising & Marketing	932.86	832.20	427.84	1,059.84	805.85	572.61	1,198.50	1,163.06	555.36	1,452.67	372.49	315.31	\$9,688.59
Bank Charges & Fees	116.88	58.86	47.08	60.41	34.20	15.00	17.52	55.45	27.70	39.49	29.88	52.39	\$554.86
Insurance	355.20		177.58	177.58	355.16		177.58	177.58	177.58	177.58	177.58	177.58	\$2,131.00
Legal & Professional Services	389.63	240.87	256.80	203.16	200.88	249.96	194.05	224.94	189.50	220.27	330.56	221.18	\$2,921.80
Meals & Entertainment			4.55		10.31		15.11						\$29.97
Office Supplies & Software							1.94			-26.62		13.78	\$ -10.90
Rent & Lease	3,574.00	1,838.00		1,804.00	3,540.00		2,915.00	3,540.00		1,770.00	3,540.00		\$22,521.00
Repairs & Maintenance	85.32	16.11	268.96	42.12	98.40	1,132.37	982.47	42.19	324.75		1,508.80		\$4,501.49
Taxes & Licenses							125.00		95.00				\$220.00
Transfers from Superwash				-1,000.00	-4,000.00	-2,000.00	-1,000.00	-5,000.00	-3,500.00	-5,500.00	-8,500.00	-500.00	\$ -31,000.00
Transfers to Daves Burger						-2,000.00	-11,000.00	-5,000.00	0.00	2,500.00			\$ -15,500.00
Utilities				300.00				300.00			300.00		\$900.00
Alarm	140.68		281.36		140.68					359.30			\$922.02
Electric	1,147.37	115.17	562.11		605.58	1,293.04	270.40	1,440.97		2,560.29		731.00	\$8,725.93
gas	595.20	620.03	571.69		316.15	331.64	274.98	349.58	584.57	270.65	275.47		\$4,189.96
Phone / Internet	216.54		228.98		113.68		230.76		456.42		113.68	119.09	\$1,479.15
Total Utilities	2,099.79	735.20	1,644.14	300.00	1,176.09	1,624.68	776.14	2,090.55	1,040.99	3,190.24	689.15	850.09	\$16,217.06
Total Fixed expenses	7,553.68	3,721.24	2,826.95	2,647.11	2,220.89	-405.38	-5,596.69	-2,706.23	-1,089.12	3,823.63	-1,851.54	1,130.33	\$12,274.87
Total Expenses	\$27,502.46	\$21,660.96	\$20,968.83	\$23,261.53	\$20,834.69	\$16,468.06	\$9,855.96	\$11,447.47	\$13,491.60	\$22,558.70	\$13,857.18	\$16,162.72	\$218,070.16
NET INCOME	\$ -961.70	\$ -871.02	\$1,104.93	\$10.14	\$54.55	\$ -2,135.74	\$74.39	\$561.68	\$1,972.50	\$ -1,503.80	\$ -252.48	\$1,009.70	\$ -936.85